

Scoping Engagement

Our approach to define scope with Context
Outcome Value Expectation (COVE) structure

We are on a mission to Harness technology for better business outcomes. We have three packaged offerings that allow us to partner with customers and be part of their journey to harness technology for their better business outcomes. These offerings are:



**Solution Design
as a Service**



**Erwin Functional
Consulting as a Service**



**Suthars Core Service
Package**

Scoping Engagement is an opportunity for us to partner with our customers, understand their requirement or challenge within their business applications and technology portfolio.

At the end of Scoping Engagement, we provide report with the scope expanded into a unique COVE Structure with defined solution product to address the requirement or challenge. This Scoping Engagement report allows customers to pursue next steps of initiate solution design to address the requirement or challenge. We propose our Solution Design as a Service package to deliver this solution design.

In addition, we provide Erwin Functional Consulting as a Service package to ensure your design is captured in to your Erwin Product Suite in a timely manner for better visibility within team and for maintaining governance. We also have our Core Services Package where we partner with you to design, deliver implementation and maintenance of solutions.

This service is offered as Fixed Price engagement for Fixed Duration of up to 2 weeks.

Our Approach - COVE Structure

We focus on expanding the requirement or challenge into an expanded Context Outcome Value Expectation (COVE) structure.

CONTEXT

What is the current state? What is the business context? What is the system context?

OUTCOME

What should be true, when this requirement or challenge is addressed?

VALUE

Identify benefit to the Organisation or Users

EXPECTATIONS

The Edge cases to identify and ensure are covered to address requirements. This also includes important notes that are relevant in the context of client's Existing BAU Enhancements, In-Flight IT Initiatives, as well as new IT Initiatives.

Our Scoping Engagement Delivery

We aim to deliver a concise Scoping Engagement Report which includes:

- Requirement or Challenge provided by Customer
- Consulted Stakeholders and Sponsors from relevant business areas of the organisation
- COVE Structure - Expanded Requirement or Challenge into a COVE Structure
- Next steps in Initiating Solution Design
- Our proposal of Solution Design as a Service Package

Process for Delivering Scoping Engagement

01.

INITIATION

Introduction to sponsors of engagement. Introduction to key stakeholders (from relevant business areas)

02.

DISCOVERY AND COLLABORATION

Discussions with sponsors and stakeholders to expand the requirement or challenge:

- Identify and capture Business and System Context
- Understand and capture the Outcome
- Define Value and Capture Expectations

Context of client's Existing BAU Enhancements, In-Flight IT Initiatives, as well as new IT Initiatives.

03.

REPORT PRESENTATION

Report is presented to sponsors and stakeholders. The feedback is collected and addressed before submission of the report.

04.

SUBMISSION

Submission of the report to the sponsors.

Requests to Client during Scoping Engagement

- ✓ Availability of Sponsors and Stakeholders for discussions.
- ✓ Read access to existing information, documents in relation to the requirement/challenge.



Let's talk about how we can help make system management simpler and more effective.

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